## Media and Advertising Guide

Apr.-Jun. 2024 Edition



Yomiuri Shimbun Online (Yomiuri Online)

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## Media Guide

#### **Overview**



Yomiuri Shimbun Online (Yomiuri Online) is the online edition of The Yomiuri Shimbun and boasts the most daily subscribers in the world.

The news website is one of Japan's largest and most reliable media and has been proven to greatly influence businesspeople and general consumers.

Readers have access to a large number of articles for free. Meanwhile, our print subscribers can access all the content and the newspaper viewer without additional fees. This pricing structure has enabled us to gather large volumes of traffic and to strengthen our print subscribers' loyalty while accumulating first party data.

Monthly Page Views

191 million

**Monthly Unique Browsers** 

29 million

(Google Analytics, Average in Jul.-Sep. 2023)









#### **Topic: Recognized as a brand-safe medium**



We take various measurements to ensure we are a brand-safe medium.

- We continuously monitor the figures and optimize.



Brand Risk Percentage in Yomiuri Online (Jul.-Sep. 2022)





0.33%

0.08%

(cf. Ave. in Japan 5.2%) (cf. Ave. in Japan 6.7%)

- JICDAO certification.





- We prevent low-quality ads from displaying by using an automatic tool in real-time.

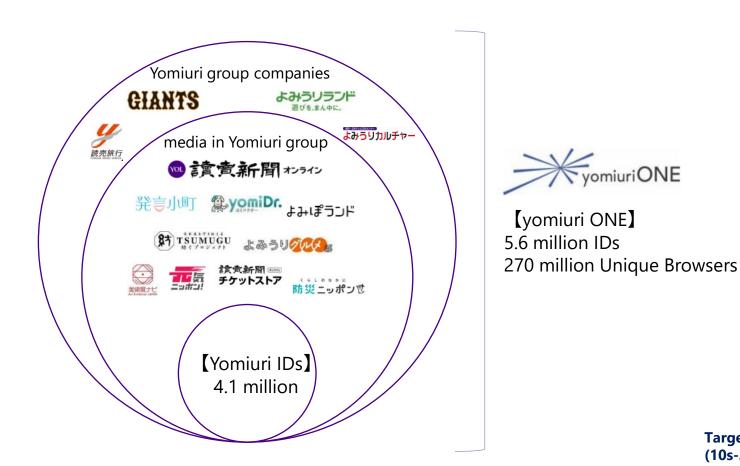


Yomiuri received the Golden Award in IAS AWARD Media of the Year 2022.

#### **Topic: Our 1st party data "yomiuri ONE"**



We have a strong customer data platform named "yomiuri ONE" that owns 270 million UB cookie IDs. It includes Yomiuri IDs that we maintain and members IDs of Yomiuri group companies, such as Yomiuri Travel Service Co., Ltd. and our professional baseball team, the Yomiuri Giants, etc. In the cookie-less world, we provide clients with reliable and effective solutions using "yomiuri ONE."



"yomiuri ONE" can be used for:







Targeting

E-mail ads

Analyzing

Reporting

<Example>
Client: Online game company

Campaign: Display campaign on Yomiuri Online

Format: Billboard

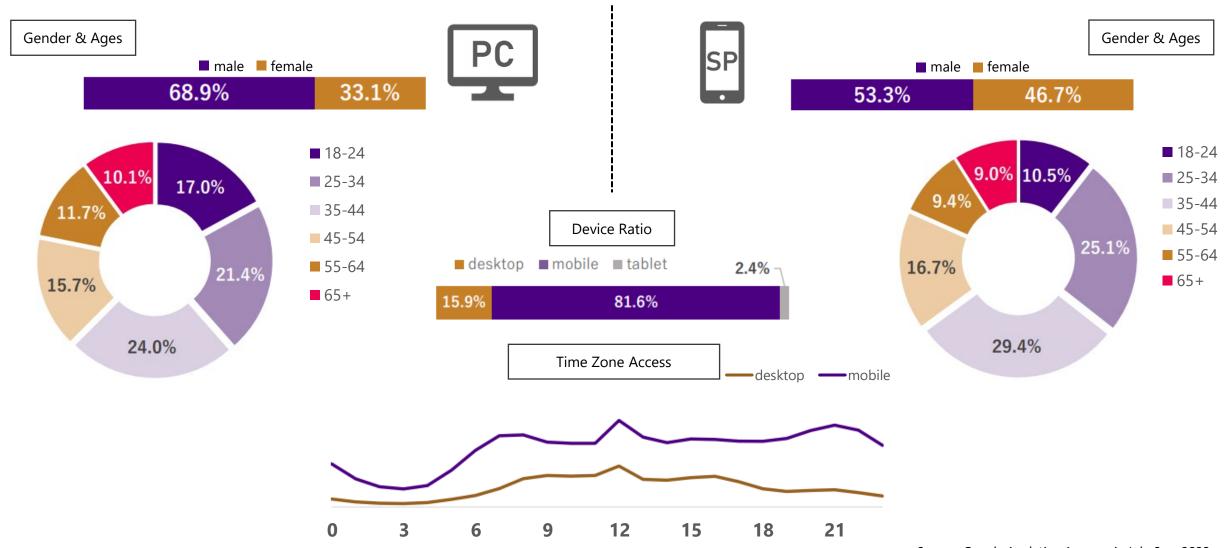


Targeted users with "yomiuri ONE" (10s-20s male who likes games)

Non-targeted users

#### **Audience Profile**





Source: Google Analytics, Average in Jul.- Sep. 2023

#### **Audience Profile**



Our audience covers the affluent population and those willing to spend money on asset management, travel, and luxury goods.

15.8%

of Yomiuri Online readers earn an annual individual income of 8,000,000+ JPY 20.6%

of Yomiuri Online readers own household assets of 30,000,000+ JPY

52.0%

of Yomiuri Online readers are interested in asset management

31.7%

of Yomiuri Online readers want to travel overseas (for travel or business)

28.5%

of Yomiuri Online readers like purchasing luxury goods



Non-reader of Yomiuri Online: 7.6% Non-reader of Yomiuri Online: 9.2%





Non-reader of Yomiuri Online: 44.4%



Non-reader of Yomiuri Online: 26.1%



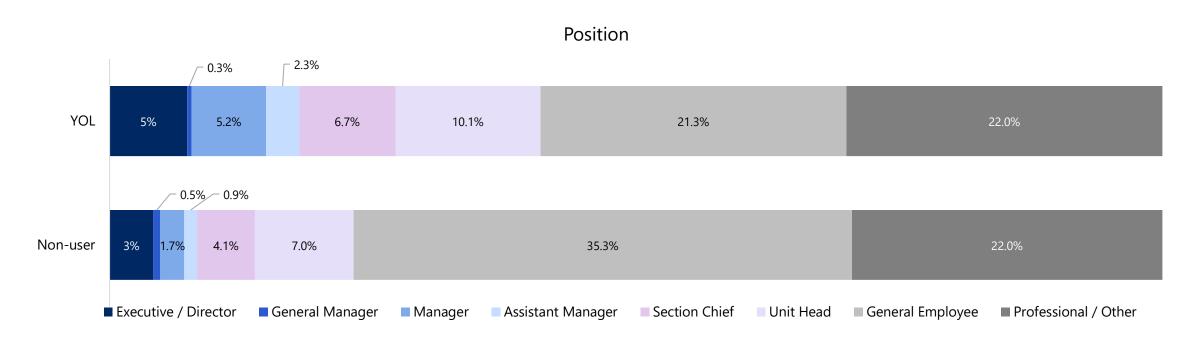
Non-reader of Yomiuri Online: 24.8%

Source: ACR 2023 (National) by Video Research Ltd.

#### **Audience Profile**



Our audience covers decision-makers and influential managers.



Source: ACR 2023 (National) by Video Research Ltd.



## Display Ads

#### 1st Rectangle (MPU)





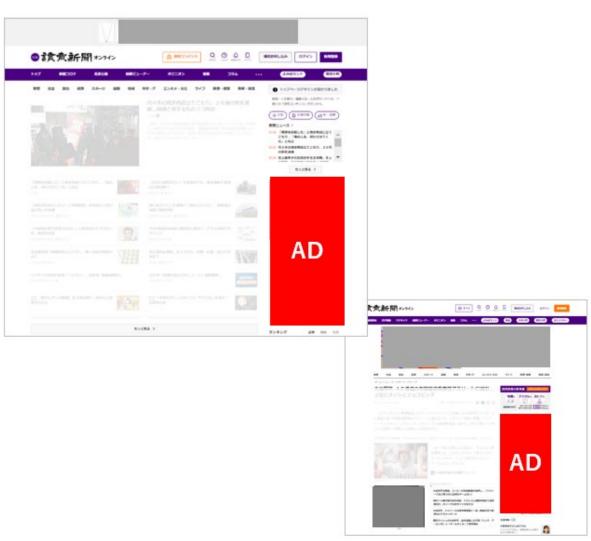


Device **Dimensions** Regular CPM (Gross) 1,000 JPY  $w300 \times H250px$ Ad Location Homepage / News Pages **Running Period** TBA **Guarantee Form** Impressions Guaranteed Display Method Rotation JPG, PNG, GIF / up to 150KB / up to 30 seconds\* (GIF) File Types \*Loops are not applicable. Up to 4 (an additional charge of 100,000 JPY applies from Simultaneous the 5th creative) Creatives Permitted \*The count includes creative replacements/swaps. Material Deadline 5 business days before running **Minimum Unit** 500,000 imps / 500,000 JPY

<sup>\*</sup>The above images are for illustration purposes only. Actual design may change.

#### 1st Double Rectangle (Half Page)

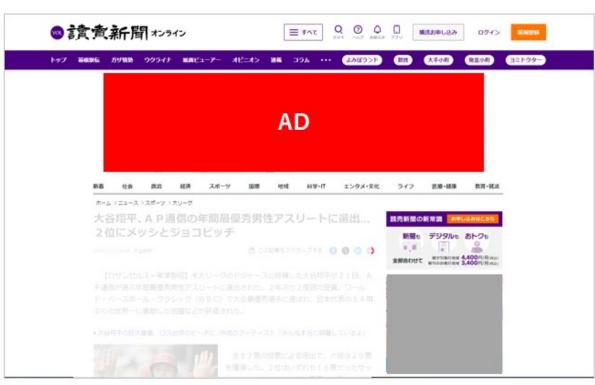




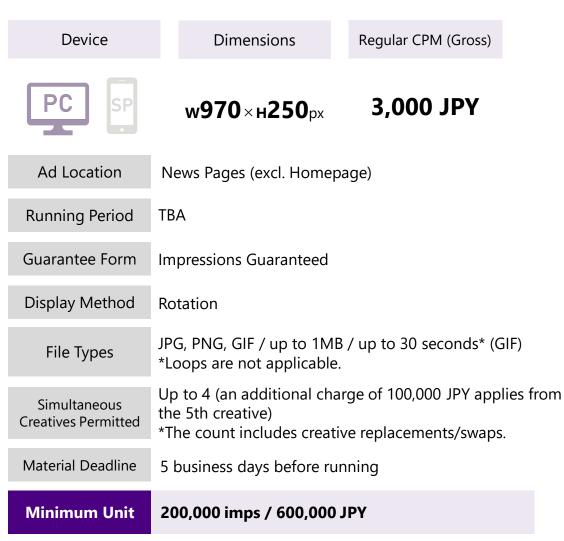
Device	Dimensions	Regular CPM (Gross)	
PC SP	w <b>300</b> ×н <b>600</b> <sub>рх</sub>	1,500 JPY	
Ad Location	Homepage / News Pages		
Running Period	ТВА		
Guarantee Form	Impressions Guaranteed		
Display Method	Rotation		
File Types	JPG, PNG, GIF / up to 150KB / up to 30 seconds* (GIF) *Loops are not applicable.		
Simultaneous Creatives Permitted	Up to 4 (an additional charge of 100,000 JPY applies from the 5th creative) *The count includes creative replacements/swaps.		
Material Deadline	5 business days before running		
Minimum Unit	500,000 imps / 750,000	JPY	

<sup>\*</sup>Not delivered to logged-in paid Yomiuri ID members.





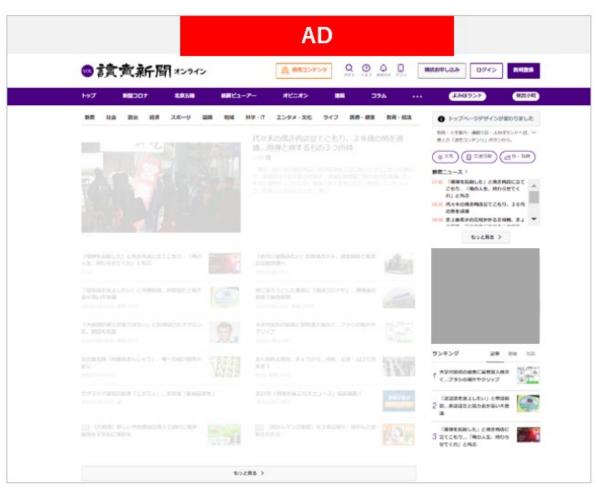
<sup>\*</sup>The above image is for illustration purposes only. Actual design may change.



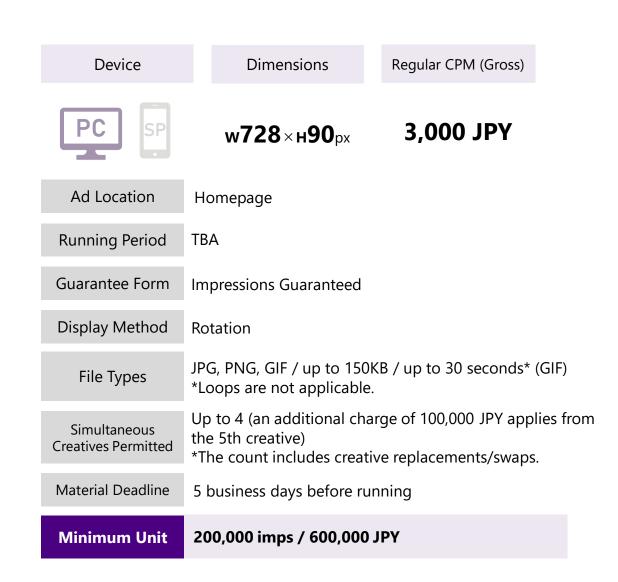
<sup>\*</sup>Not delivered to logged-in paid Yomiuri ID members.

#### Leaderboard





\*The above image is for illustration purposes only. Actual design may change.



#### **News Page Premium MPU**





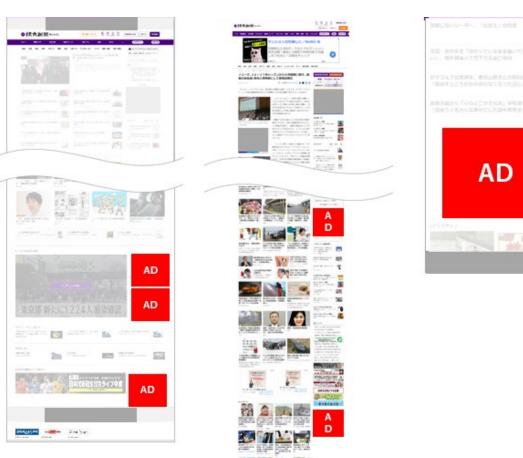


Device **Dimensions** Regular CPM (Gross) 5,000 JPY  $w300 \times H250px$ Ad Location News Pages (excl. Homepage) **Running Period** TBA **Guarantee Form** Impressions Guaranteed Display Method Rotation JPG, PNG, GIF / up to 150KB / up to 30 seconds\* (GIF) File Types \*Loops are not applicable. Up to 4 (an additional charge of 100,000 JPY applies from Simultaneous the 5th creative) Creatives Permitted \*The count includes creative replacements/swaps. Material Deadline 5 business days before running **Minimum Unit** 100,000 imps / 500,000 JPY

<sup>\*</sup>The above images are for illustration purposes only. Actual design may change.

#### **MPU ROS (Run Of Site)**





<sup>\*</sup>The above images are for illustration purposes only. Actual design may change.

-9-, '981; 083	Device	Dimensions	Regular CPM (Gross)
(株の大型するを最近の計画は は無事を、者由止地方との前の地形。 あからみ者のなくなった他の 、下ののとこかで知的、中枢語学さん 入れる事情にした日本地の変ん。	PC SP	w300×н250 <sub>рх</sub>	PC 1,000 JPY SP 3,000 JPY
AD	Ad Location	Homepage / News Pages	
	Running Period	ТВА	
	Guarantee Form	Impressions Guaranteed	
	Display Method	Rotation	
	File Types	JPG, PNG, GIF / up to 150k *Loops are not applicable.	KB / up to 30 seconds* (GIF)
	Simultaneous Creatives Permitted	Up to 4 (an additional cha the 5th creative) *The count includes creativ	rge of 100,000 JPY applies from ve replacements/swaps.
	Material Deadline	5 business days before rur	nning
y change.	Minimum Unit	PC 500,000 imps / 500,0 SP 200,000 imps / 600,0	

#### **Mobile Header Banner**





<sup>\*</sup>The above images are for illustration purposes only. Actual design may change.

Device	Dimensions	Regular CPM (Gross)	
PC SP	w320×н50 <sub>рх</sub>	1,000 JPY	
Ad Location	Homepage / News Page	S	
Running Period	ТВА		
Guarantee Form	Impressions Guaranteed		
Display Method	Rotation		
File Types	JPG, PNG, GIF / up to 150KB / up to 15 seconds* (GIF) *Loops are not applicable.		
Simultaneous Creatives Permitted	Up to 4 (an additional charge of 100,000 JPY applies from the 5th creative) *The count includes creative replacements/swaps.		
Material Deadline	5 business days before running		
Minimum Unit	500,000 imps / 500,000 JY		

#### **Mobile Billboard**







<sup>\*</sup>The above images are for illustration purposes only. Actual design may change.

Device	Dimensions	Regular CPM (Gross)	
PC SP	w320×н180 <sub>рх</sub>	3,000 JPY	
Ad Location	News Pages (excl. Homep	age)	
Running Period	ТВА		
Guarantee Form	Impressions Guaranteed		
Display Method	Rotation		
File Types	JPG, PNG, GIF / up to 150KB / up to 15 seconds* (GIF) *Loops are not applicable.		
Simultaneous Creatives Permitted	Up to 4 (an additional charge of 100,000 JPY applies from the 5th creative) *The count includes creative replacements/swaps.		
Material Deadline	5 business days before running		
Minimum Unit	200,000 imps / 600,000 JY		

<sup>\*</sup>Not delivered to logged-in paid Yomiuri ID members.



### In-Feed Ads

#### **Thumbnail Text (Run Of Site)**









\*The above images are for illustration purposes only. Actual design may change.

Device	Dimensions	Regular CPM (Gross)	
PC SP	w100×H100px Up to 12 (title), up to 32 (body) characters	300 JPY	
Ad Location	Homepage / News Pages		
Running Period	ТВА		
Guarantee Form	Impressions Guaranteed		
Display Method	Rotation		
File Types	JPG, PNG, GIF / up to 50KB *Loops are not applicable. *Platform dependent characters and half width kana are not permitted. *Both full and half width count towards 1 characters.		
Simultaneous Creatives Permitted	Up to 4 (an additional charge of 100,000 JPY applies		
Material Deadline	5 business days before running		
Minimum Unit	2,000,000 imps / 600,000	) JPY	

#### **Text (Run Of Site)**

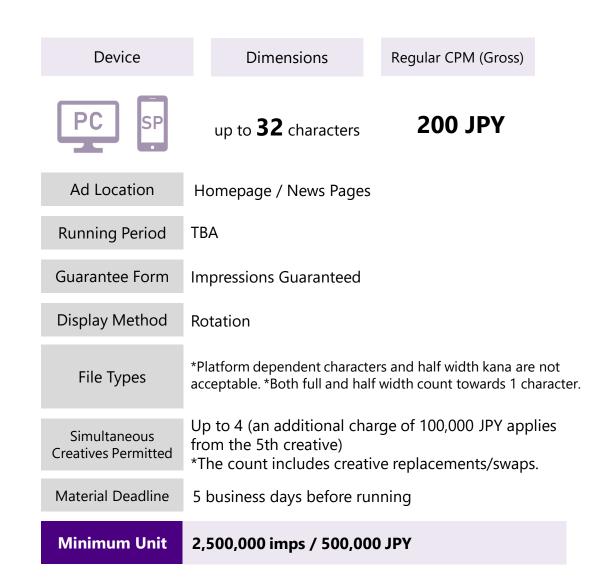












<sup>\*</sup>The above images are for illustration purposes only. Actual design may change.



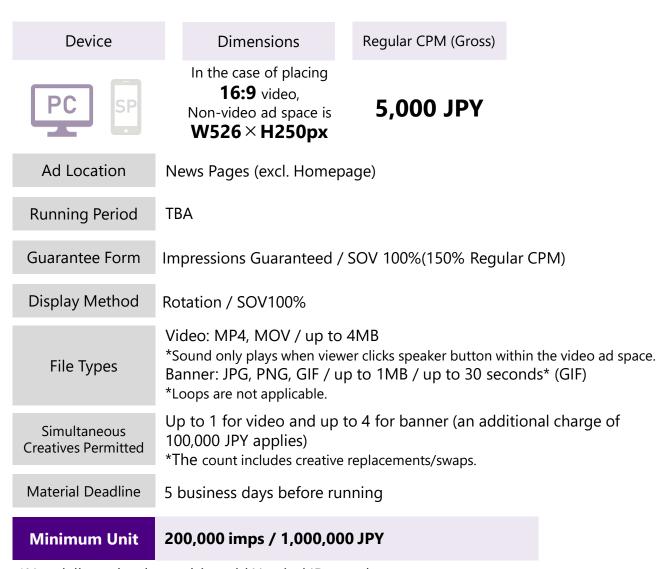
## Video Ads

#### **Billboard Video**





\*The above image is for illustration purposes only. Actual design may change.



<sup>\*</sup>Not delivered to logged-in paid Yomiuri ID members.

#### **Mobile Billboard Video**







Device	Dimensions	Regular CPM (Gross)	
PC SP	<b>16:9</b> video	5,000 JPY	
Ad Location	News Pages (excl. Home	page)	
Running Period	ТВА		
Guarantee Form	Impressions Guaranteed / SOV 100%(150% Regular CPM)		
Display Method	Rotation / SOV100%		
File Types	Video: MP4, MOV / up to 4MB *Sound only plays when viewer clicks speaker button within the video ad space.		
Simultaneous Creatives Permitted	Up to 1 (an additional charge of 100,000 JPY applies)		
Material Deadline	5 business days before running		
Minimum Unit	200,000 imps / 1,000,00	00 JPY	

<sup>\*</sup>Not delivered to logged-in paid Yomiuri ID members.

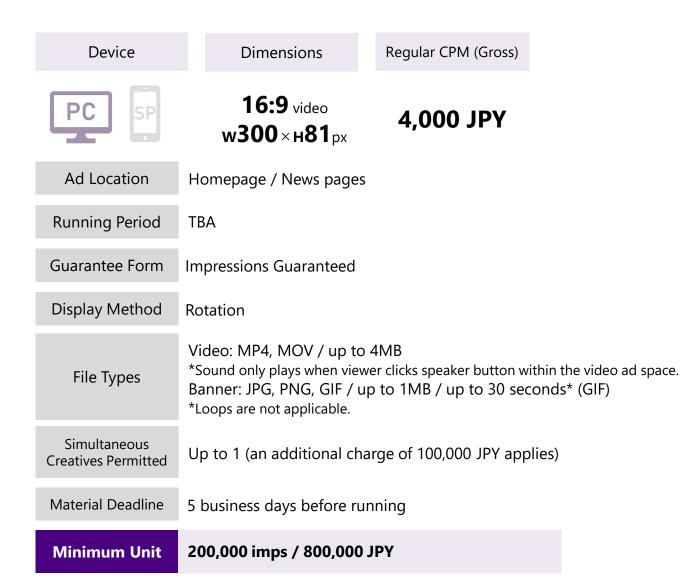
<sup>\*</sup>The above images are for illustration purposes only. Actual design may change.

#### 1st Rectangle (MPU) Video



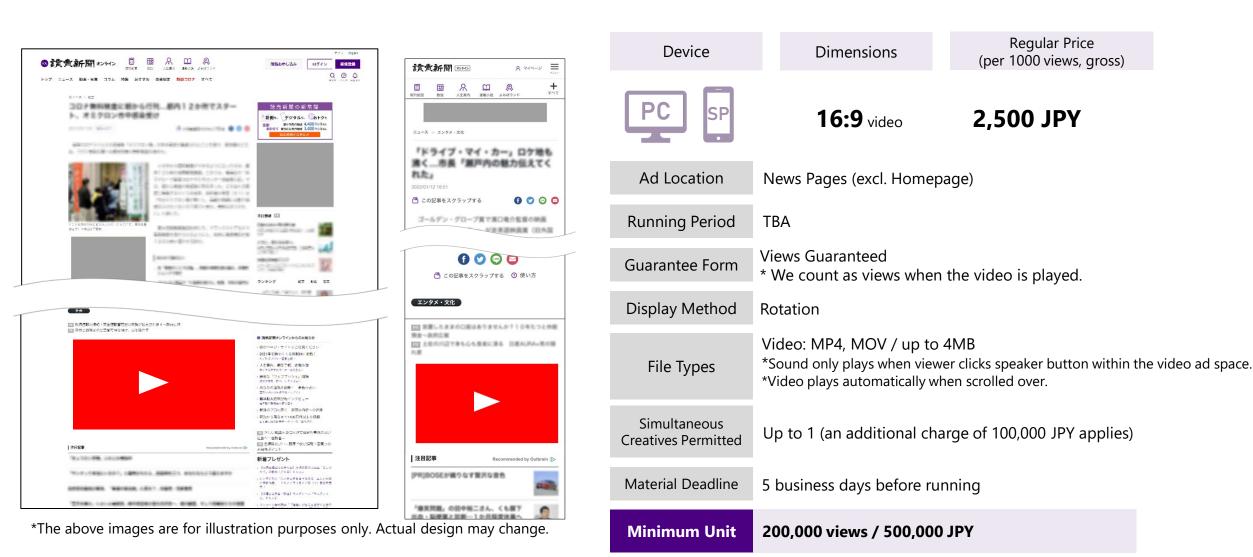


\*The above image is for illustration purposes only. Actual design may change.



#### **In-Read Video**





<sup>\*</sup>Mobile In-Read Video is not delivered to logged-in paid Yomiuri ID members.





\*The above images are for illustration purposes only. Actual design may change.



Video ads will be displayed on the lower right of the browser, play automatically, and continue to be displayed when users scroll over.

Device	Dimensions	Regular CPM (Gross)	
PC SP	<b>16:9</b> video	5,000 JPY	
Ad Location	Homepage, News Pages		
Running Period	TBA		
Guarantee Form	Impressions Guaranteed		
Display Method	Rotation		
File Types	Video: MP4, MOV / up to 4MB *Sound only plays when viewer clicks speaker button within the video ad space.		
Simultaneous Creatives Permitted	Up to 1 (an additional charge of 100,000 JPY applies)		
Material Deadline	7 business days before running		
Minimum Unit	200,000 imps / 1,000,000 JPY		

<sup>\*</sup>Prior confirmation of ad material and landing page by our editorial department is needed.

<sup>\*</sup>Not delivered to logged-in paid Yomiuri ID members.



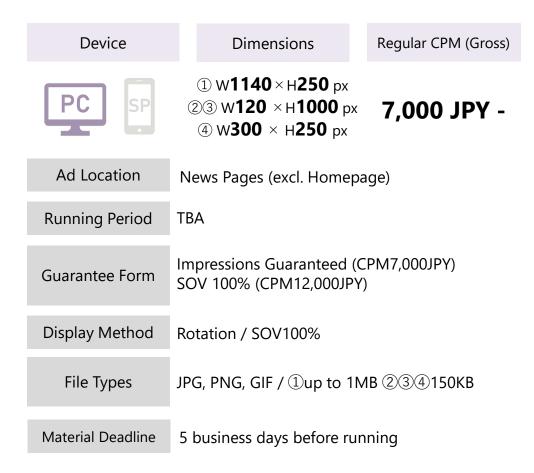
## Rich Ads

#### **Gate Ad**





<sup>\*</sup>The above image is for illustration purposes only. Actual design may change.



<sup>\*</sup>Prior confirmation of ad material and landing page by our editorial department is needed.

<sup>\*</sup>Not delivered to logged-in paid Yomiuri ID members.



# Options

#### **"yomiuri ONE" Demographic Targeting**



We deliver various demographic targeting using our customer data platform "yomiuri ONE", which accumulates Yomiuri ID data and estimates data using Yomiuri's unique algorithm.

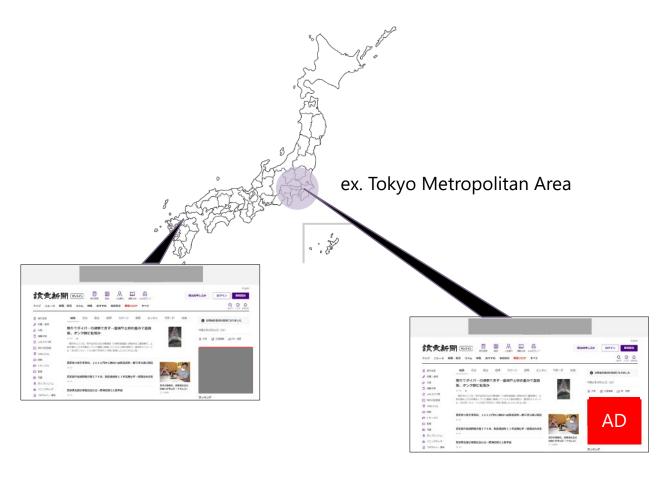
Gender	Region	Job	Occupational Field	Household Income (JPY)	Interests
Male	Per Prefecture	Company Executives	Sales	-4,999,999	Asset Management
Female	Per Region	Employees (managerial position)	Production, Manufacturing	5,000,000-9,999,999	Car / Motorcycle
		Employees (general position)	Office Work	10,000,000-14,999,999	Watching Sports
Ages	Civil Status	Public Officers	General Affairs / HR	15,000,000-19,999,999	Beer
18-29	Married	Housewives	Business Planning and Development	20,000,000+	Wine / Western Alcohol
30-39	Unmarried	Self-employed	Public Relations / Advertising / Others		Movie / Watching Plays
40-49		Students			Childcare
50-59					E-shopping
60+		Position	Residence	Individual Income (JPY)	Cosmetics
		Executive level / Board Member level	Owner-occupied house	-4,999,999	Travel
Child		General Manager level	Owner-occupied apartment	5,000,000-9,999,999	
With Children		Section Manager level	Rental apartment	10,000,000-14,999,999	
Without Children		General Staff		15,000,000-19,999,999	
				20,000,000+	

<sup>\*150%</sup> base rate will be applied per targeted segment.

<sup>\*</sup>Please ask us to confirm our advertising inventory.



We can deliver or exclude ads in designated regions based on access data from IP addresses.



<sup>\*150%</sup> base rate will be applied.

<sup>\*</sup>Please ask us to confirm our advertising inventory.

#### **Section Targeting**



We can deliver or exclude ads in designated sections.



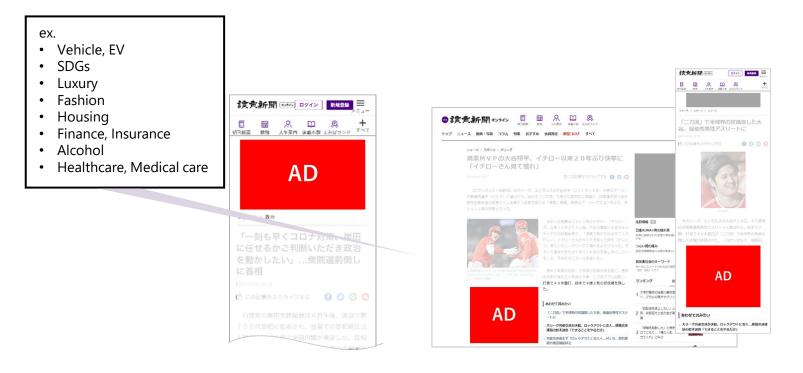
<sup>\*150%</sup> base rate will be applied.

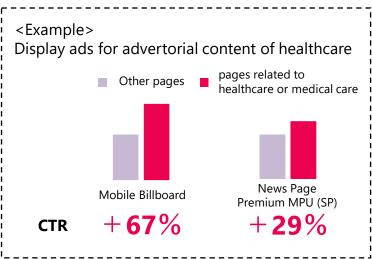
<sup>\*</sup>Please ask us to confirm our advertising inventory.

#### **Contextual Targeting**



We can deliver or exclude ads on content contextually related to the designated genres based on our original algorithm.



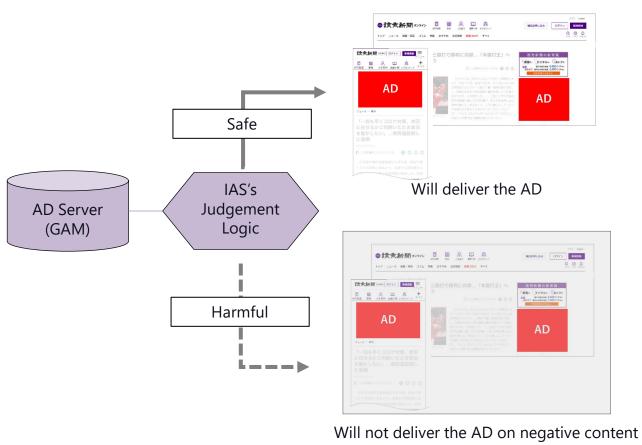


- \*This option can be applied only for Mobile Billboard and News Page Premium MPU.
- \*150% base rate will be applied.
- \*Please ask us to confirm our advertising inventory.

#### **IAS Brand Safety Targeting**



We can avoid delivering ads on harmful content based on IAS measurements.



**IAS Brand Risk Categories** height illegal illegal offensive violence adult alcohol downloads drugs expressions **VERY HIGH HIGH** MODERATE LOW

<sup>\*150%</sup> base rate will be applied.

<sup>\*</sup>Please ask us to confirm our advertising inventory.

#### **Viewability Impressions Guaranteed Option**

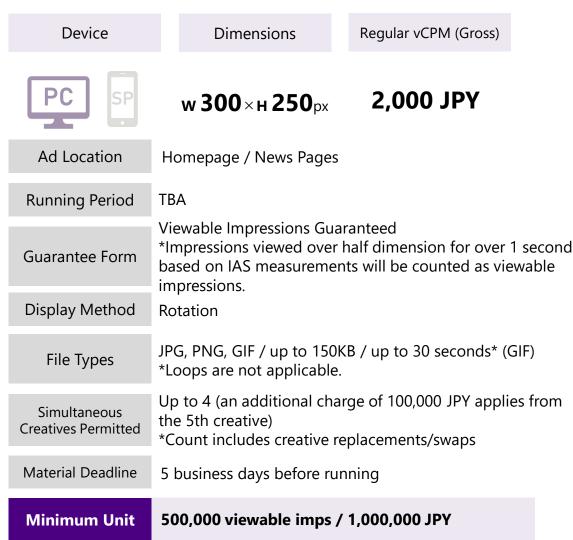


With this option, we guarantee viewable impressions based on IAS measurements. MPUs will be displayed in various locations on the desktop.





<sup>\*</sup>The above images are for illustration purposes only. Actual design may change.





## Advertorials

#### **Advertorials with Simple Design by CMS**



Our professional team will create reliable and attractive content. Advertorial webpages will be edited by our content management system.





Device	Estimated PVs	Regular Rate (Gross)
PC SP	<b>10,000-</b> PVs	Advertising Rate <b>1,500,000-</b> JPY Production Fee <b>600,000-</b> JPY
Traffic Drivers	Yomiuri Online and other external media	
Running Period	4 Weeks -	
Guarantee Form	PVs Guaranteed  Please complete the provided briefing form to clarify the objective, targets, etc. and provide images.	
Required Asset		

<sup>\*</sup>AD/PR credit and client name will be inserted at the top of the content.

<sup>\*</sup>If you want targeted delivery, we will offer a separate estimate for the advertising rate.

<sup>\*</sup>If we need to travel out of Tokyo for interviews or to shoot footage, we will offer a separate estimate for the production fee.

<sup>\*</sup>We can also offer customized plans.

<sup>\*</sup>The above images are for illustration purposes only. Actual design may change.

#### **Advertorials with Rich Design by HTML**



Our professional team will create reliable and attractive content. Advertorial webpages will form beautiful and rich designs with HTML.







	Device	Estimated PVs	Regular Rate (Gross)	
	PC SP	<b>20,000-</b> PVs	Advertising Rate <b>3,000,000-</b> JPY Production Fee <b>1,200,000-</b> JPY	
Traffic Drivers		Yomiuri Online and other external media		
Running Period		4 Weeks -		
Podlirod Accot		PVs Guaranteed		
		Please complete the provided briefing form to clarify the objective, targets, etc. and provide images.		

<sup>\*</sup>AD/PR credit and client name will be inserted at the top of the content.

<sup>\*</sup>If you want targeted delivery, we will offer a separate estimate for the advertising rate.

<sup>\*</sup>If we need to travel out of Tokyo for interviews or to shoot footage, we will offer a separate estimate for the production fee.

<sup>\*</sup>We can also offer customized plans.

<sup>\*</sup>The above images are for illustration purposes only. Actual design may change.

#### **SNS Boost for Advertorials**

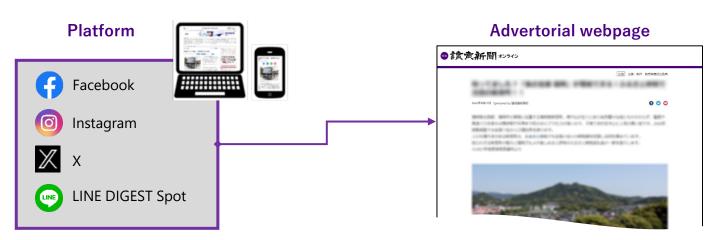


We run advertising posts on Facebook/Instagram or X using our advertising account. This boost is only shown to the core target, making it possible to complement basic traffic drivers.

Platform		Estimated Clicks	Running Period	Regular Rate (Gross)
Facebook	Placement optimization			
(instagram	will be applied.	4,000 Clicks	2 Weeks -	1,400,000- JPY
XX				
LINE DIGEST Spot AS		ASK		

<sup>\*</sup>We don not guarantee the above clicks.

<sup>\*</sup>Estimated clicks vary based on target setting.



\*The above image is for illustration purposes only. Actual design may change.

#### YOMIURI BRAND STUDIO



YOMIURI BRAND STUDIO is a professional team specializing in content creation.

- > The studio consists of many experienced journalists and alliance companies.
- > The studio has produced a large number of campaigns with domestic and overseas government agencies. This fact is proof of its credibility.











See the homepage for more details (<a href="https://brandstudio.jp/">https://brandstudio.jp/</a>).

<sup>\*</sup>Production fees vary based on content. Please ask us for more information.



## Targeted E-mail

#### **"yomiuri ONE" Targeted E-mail**



#### We can distribute e-mail to Yomiuri ID users using "yomiuri ONE" targeting.



Regular Rate (Gross)

Distribution Date & Time

Creative Specifications

**Minimum Unit** 

Non-targeting: **@60** JPY 1 Attribute: **@80** JPY

2 Attributes: **@90** JPY

\*Please ask us for the maximum distribution number based on your target.

TBA

• AD/PR credit will be inserted in the subject and the body.

• Fixed header and footer will be inserted.

• From 1,000 to 1,200 characters are recommended for the body.

• One image of W640 × H360px can be inserted.

500,000 JPY, regardless of the maximum distribution number

#### <Attribute Options>

Gender	Region	Job	Occupational Field	Household Income (JPY)	Interest
Male	Per Prefecture	Company Executives	Sales	-4,999,999	Asset Management
Female	Per Region	Employees (managerial position)	Production, Manufacturing	5,000,000-9,999,999	Car / Motorcycle
		Employees (general position)	Office Work	10,000,000-14,999,999	Watching Sports
Ages	Civil Status	Public Officers	General Affairs / HR	15,000,000-19,999,999	Beer
18-29	Married	Housewives	Business Planning and Development	20,000,000+	Wine / Western Alcohol
30-39	Unmarried	Self-employed	Public Relations / Advertising / Others		Movie / Watching Plays
40-49		Students			Childcare
50-59			<u> </u>		E-shopping
60+		Position	Residence	Individual Income (JPY)	Cosmetics
		Executive level / Board Member level	Owner-occupied house	-4,999,999	Travel
Child		General Manager level	Owner-occupied apartment	5,000,000-9,999,999	
With Children		Section Manager level	Rental apartment	10,000,000-14,999,999	
Without Children		General Staff	·	15,000,000-19,999,999	
				20,000,000+	

<sup>\*</sup>The above image is for illustration purposes only. Actual design may change.